

	YTD	LYTD
Revenue		
Contributions		
A. Group Contributions	40,826.75	36,590.94
B. Corrections Literature Contributions	1,448.20	2,854.62
C. Radio Show Contributions	879.00	60.00
Gratitude Breakfast Envelops for Radio Show	221.00	
Total C. Radio Show Contributions	\$ 1,100.00	\$ 60.00
D. Intergroup Contributions	133.50	209.45
E. Individual Contributions	4,373.04	6,438.02
Gratitude Breakfast Envelops for Individual Contributions	287.00	
Total E. Individual Contributions	\$ 4,660.04	\$ 6,438.02
F. Faithful Fivers Contributions	3,960.49	7,622.00
H. Birthday Contributions		67.00
I. Footsteps Contributions	3.00	4.00
J. Memorials Contributions	200.00	150.00
Total Contributions	\$ 52,331.98	\$ 53,996.03
Deposits Over + & Short -		38.79
Events Income		
Alcathon	10.00	
Gratitude Breakfast	8,025.00	
Zooming Into Gratitude		155.00
Total Gratitude Breakfast	\$ 8,025.00	\$ 155.00
Thanksgiving Banquet	3,780.00	
Traditions Workshop	468.00	
Total Events Income	\$ 12,283.00	\$ 155.00
Interest Income	26.89	
Interest - Money Market		58.21
Total Interest Income	\$ 26.89	\$ 58.21
Other Income		
Other Income - Restitution	1,312.50	5,062.50
Refunds-Allowances	1,759.94	165.34
Total Other Income	\$ 3,072.44	\$ 5,227.84
Sales	2,117.50	1.00
Coins Sales	7,456.27	5,368.97
Conference Literature Sales	28,043.53	21,519.60
Footsteps Subscriptions	280.55	227.00
Grapevine Sales	646.35	456.62
Merchandise Sales	470.50	237.70
Non-Conference Sales	2,360.91	1,746.29
Printing Sales	77.25	585.32
Shipping, Delivery Income	118.38	33.14
Supplies	-67.38	
Where & When Sales		2,451.07
Total Sales	\$ 41,503.86	\$ 32,626.71
Sales of Product Revenue	1.50	

Total Revenue	\$109,219.67	\$ 92,102.58
Cost of Goods Sold		
Freight & delivery - COS	91.40	137.91
Inventory Shrinkage	-3,553.67	200.65
Purchases - COS		
Coins COGS	4,108.98	3,016.43
Conference Literature COGS	21,983.08	18,071.23
Grapevine COGS	735.18	363.20
Merchandise COGS	338.10	136.00
NonConf COGS	1,455.79	1,008.02
Shipping and delivery expense	132.78	30.08
Shipping, Freight & Delivery - COS	8.85	42.15
Shipping, Freight & Delivery COGS	20.00	
Supplies & Materials - COGS		731.10
Where & When COGS		166.12
Total Purchases - COS	\$ 28,782.76	\$ 23,564.33
Total Cost of Goods Sold	\$ 25,320.49	\$ 23,902.89
Gross Profit	\$ 83,899.18	\$ 68,199.69
Expenditures		
Intergroup Expenses		
Committees		
Corrections/Treatment Expenses	2,797.51	2,598.48
Footsteps		
Postage Bulk Mail Footsteps	313.60	300.00
Total Footsteps	\$ 313.60	\$ 300.00
Grapevine		
Subscriptions	78.21	
Total Grapevine	\$ 78.21	\$ 0.00
Radio Show	500.00	500.00
Website		
Website Hosting	296.75	294.55
Total Website	\$ 296.75	\$ 294.55
Total Committees	\$ 3,986.07	\$ 3,693.03
Events		
Alcathon		14.37
Gratitude Breakfast	3,964.54	1,000.00
Thanksgiving Banquet Expense		1,000.00
Traditions Workshop	18.26	
Total Events	\$ 3,982.80	\$ 2,014.37
Rent - Intergroup Meeting	150.00	150.00
Total Intergroup Expenses	\$ 8,118.87	\$ 5,857.40
Office Expenses		
Accounting - General	50.00	
Answering Service	1,302.00	1,053.00
Bank Charges / Credit Card Fees	95.25	0.70
Bank Charges/Credit Card Fees	168.55	54.58

Bank Fees	293.71	236.01
PayPal Fees	139.05	191.25
Total Bank Fees	\$ 432.76	\$ 427.26
Credit Card Processing Fees	255.52	292.12
Total Bank Charges/Credit Card Fees	\$ 856.83	\$ 773.96
Central Office/Intergroup Seminar	125.00	307.01
Computer Lease & Supplies	38.81	
D & O Insurance	1,143.00	1,113.00
Office Insurance	1,183.00	1,135.00
Office Supplies/Copier Supplies	1,144.98	1,451.13
Personnel Expenses		
Employer FICA	3,425.07	3,499.33
Payroll Processing	498.32	1,138.59
Wages Expense	44,771.94	45,742.57
Workers Compensation	136.00	51.12
Total Personnel Expenses	\$ 48,831.33	\$ 50,431.61
Postage/Shipping	401.45	202.96
Publications		78.21
Rent - Office	12,150.00	12,150.00
Repair & Maintenance	1,522.26	1,499.59
Software Subscriptions	365.88	50.52
Supplies	783.47	626.08
Special Supplies		263.88
Total Supplies	\$ 783.47	\$ 889.96
Telephone	1,645.60	1,802.21
Venmo	38.98	
Total Telephone	\$ 1,684.58	\$ 1,802.21
Travel	95.54	
Total Office Expenses	\$ 71,773.38	\$ 72,938.86
Total Expenditures	\$ 79,892.25	\$ 78,796.26
Net Operating Revenue	\$ 4,006.93	-\$10,596.57
Net Revenue	\$ 4,006.93	-\$10,596.57

Month	LY Month
4,915.47	4,915.47
317.00	317.00
70.00	70.00
\$ 70.00	\$ 70.00
46.50	46.50
111.83	111.83
\$ 111.83	\$ 111.83
276.63	276.63
150.00	150.00
\$ 5,887.43	\$ 5,887.43
\$ 0.00	\$ 0.00
3,480.00	3,480.00
\$ 3,480.00	\$ 3,480.00
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00
422.50	422.50
1,146.00	1,146.00
3,471.36	3,471.36
8.00	8.00
70.50	70.50
54.00	54.00
171.35	171.35
10.95	10.95
18.00	18.00
\$ 5,372.66	\$ 5,372.66
1.50	1.50

\$14,741.59	\$14,741.59
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5.00	5.00
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643.92	643.92
2,677.05	2,677.05
58.16	58.16
41.50	41.50
108.65	108.65
6.38	6.38

20.00	20.00
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\$ 3,555.66	\$ 3,555.66
\$ 3,560.66	\$ 3,560.66
\$11,180.93	\$11,180.93

773.33	773.33
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\$ 0.00	\$ 0.00
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\$ 0.00	\$ 0.00
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\$ 0.00	\$ 0.00
\$ 773.33	\$ 773.33

\$ 0.00	\$ 0.00
75.00	75.00
\$ 848.33	\$ 848.33

239.00	239.00
59.54	59.54

	11.88		11.88
\$	11.88	\$	11.88
	16.17		16.17
\$	28.05	\$	28.05
	125.00		125.00

120.96 120.96

387.04 387.04

5,059.23 5,059.23

\$ 5,446.27	\$ 5,446.27
174.00	174.00

1,350.00 1,350.00

32.32 32.32

\$ 0.00	\$ 0.00
182.53	182.53

\$ 182.53	\$ 182.53
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\$ 7,757.67	\$ 7,757.67
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\$ 8,606.00	\$ 8,606.00
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\$ 2,574.93	\$ 2,574.93
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\$ 2,574.93	\$ 2,574.93
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