

	<u>YTD</u>
Revenue	
Contributions	
A. Group Contributions	35,911.28
B. Corrections Literature Contributions	1,131.20
C. Radio Show Contributions	809.00
Gratitude Breakfast Envelops for Radio Show	221.00
Total C. Radio Show Contributions	\$ 1,030.00
D. Intergroup Contributions	87.00
E. Individual Contributions	4,261.21
Gratitude Breakfast Envelops for Individual Contributions	287.00
Total E. Individual Contributions	\$ 4,548.21
F. Faithful Fivers Contributions	3,683.86
H. Birthday Contributions	
I. Footsteps Contributions	3.00
J. Memorials Contributions	50.00
Total Contributions	\$46,444.55
Deposits Over + & Short -	
Events Income	
Alcathon	10.00
Gratitude Breakfast	8,025.00
Zooming Into Gratitude	
Total Gratitude Breakfast	\$ 8,025.00
Traditions Workshop	468.00
Total Events Income	\$ 8,503.00
Interest Income	26.89
Interest - Money Market	
Total Interest Income	\$ 26.89
Other Income	
Other Income - Restitution	1,312.50
Refunds-Allowances	1,759.94
Total Other Income	\$ 3,072.44
Sales	1,695.00
Coins Sales	6,310.27
Conference Literature Sales	24,572.17
Footsteps Subscriptions	272.55
Grapevine Sales	575.85
Merchandise Sales	416.50
Non-Conference Sales	2,189.56
Printing Sales	66.30
Shipping, Delivery Income	100.38
Supplies	-67.38
Where & When Sales	
Total Sales	\$36,131.20

Total Revenue	<u>\$94,178.08</u>
Cost of Goods Sold	
Freight & delivery - COS	86.40
Inventory Shrinkage	-3,553.67
Purchases - COS	
Coins COGS	3,465.06
Conference Literature COGS	19,306.03
Grapevine COGS	677.02
Merchandise COGS	296.60
NonConf COGS	1,347.14
Shipping and delivery expense	126.40
Shipping, Freight & Delivery - COS	8.85
Supplies & Materials - COGS	
Where & When COGS	
Total Purchases - COS	<u>\$25,227.10</u>
Total Cost of Goods Sold	<u>\$21,759.83</u>
Gross Profit	<u>\$72,418.25</u>
Expenditures	
Intergroup Expenses	
Committees	
Corrections/Treatment Expenses	2,024.18
Footsteps	
Postage Bulk Mail Footsteps	313.60
Total Footsteps	<u>\$ 313.60</u>
Grapevine	
Subscriptions	78.21
Total Grapevine	<u>\$ 78.21</u>
Radio Show	500.00
Website	
Website Hosting	296.75
Total Website	<u>\$ 296.75</u>
Total Committees	<u>\$ 3,212.74</u>
Events	
Alcathon	
Gratitude Breakfast	3,964.54
Thanksgiving Banquet Expense	
Traditions Workshop	18.26
Total Events	<u>\$ 3,982.80</u>
Rent - Intergroup Meeting	75.00
Total Intergroup Expenses	<u>\$ 7,270.54</u>
Office Expenses	
Accounting - General	50.00
Answering Service	1,063.00
Bank Charges / Credit Card Fees	35.71

Bank Charges/Credit Card Fees	168.55
Bank Fees	293.71
PayPal Fees	127.17
Total Bank Fees	\$ 420.88
Credit Card Processing Fees	239.35
Total Bank Charges/Credit Card Fees	\$ 828.78
Central Office/Intergroup Seminar	
Computer Lease & Supplies	38.81
D & O Insurance	1,143.00
Office Insurance	1,183.00
Office Supplies/Copier Supplies	1,024.02
Personnel Expenses	
Employer FICA	3,038.03
Payroll Processing	498.32
Wages Expense	39,712.71
Workers Compensation	136.00
Total Personnel Expenses	\$43,385.06
Postage/Shipping	227.45
Publications	
Rent - Office	10,800.00
Repair & Maintenance	1,522.26
Software Subscriptions	333.56
Supplies	783.47
Special Supplies	
Total Supplies	\$ 783.47
Telephone	1,463.07
Venmo	38.98
Total Telephone	\$ 1,502.05
Travel	95.54
Total Office Expenses	\$64,015.71
Total Expenditures	\$71,286.25
Net Operating Revenue	\$ 1,132.00
Net Revenue	\$ 1,132.00

LYTD	Month	LY Month
35,083.27	4,184.07	5,117.17
2,854.62	136.00	110.00
60.00	30.00	5.00
\$ 60.00	\$ 30.00	\$ 5.00
209.45	87.00	
5,527.08	73.64	1,212.16
\$ 5,527.08	\$ 73.64	\$ 1,212.16
6,882.00	226.06	835.00
67.00		38.00
4.00		
150.00		
\$50,837.42	\$ 4,736.77	\$ 7,317.33
38.79		0.00
155.00		
\$ 155.00	\$ 0.00	\$ 0.00
\$ 155.00	\$ 0.00	\$ 0.00
58.21		
\$ 58.21	\$ 0.00	\$ 0.00
4,500.00		
165.34		
\$ 4,665.34	\$ 0.00	\$ 0.00
	94.00	
4,724.22	786.25	722.32
19,802.95	2,331.03	2,011.25
203.00	16.00	32.00
433.12	74.00	81.37
209.70	38.00	43.50
1,617.49	199.25	246.40
585.32	13.65	
32.14	0.55	8.01
2,369.07		372.00
\$29,977.01	\$ 3,552.73	\$ 3,516.85

\$85,731.77	\$ 8,289.50	\$10,834.18
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127.28

200.65

2,651.06	436.27	406.24
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16,426.65	1,550.75	1,544.82
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341.22	68.14	56.33
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118.40	18.00	24.60
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897.77	106.77	149.80
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12.08	29.74	3.75
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42.15

731.10

166.12

\$21,386.55	\$ 2,209.67	\$ 2,185.54
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\$21,714.48	\$ 2,209.67	\$ 2,185.54
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\$64,017.29	\$ 6,079.83	\$ 8,648.64
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2,598.48	330.03
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300.00

\$ 300.00	\$ 0.00	\$ 0.00
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\$ 0.00	\$ 0.00	\$ 0.00
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500.00

294.55	296.75
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\$ 294.55	\$ 296.75	\$ 0.00
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\$ 3,693.03	\$ 626.78	\$ 0.00
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14.37

1,000.00

1,000.00

\$ 2,014.37	\$ 0.00	\$ 0.00
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150.00	75.00
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\$ 5,857.40	\$ 701.78	\$ 0.00
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936.00	244.00	117.00
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0.70	35.71
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54.58	18.38	
193.91		
163.53	11.42	44.13
\$ 357.44	\$ 11.42	\$ 44.13
276.07	16.17	44.08
\$ 688.09	\$ 45.97	\$ 88.21
307.01		307.01

1,113.00		
1,135.00		
1,387.13	21.53	309.79

3,058.06	372.17	364.13
1,138.59	71.95	111.93
39,974.32	4,864.97	4,759.83
45.57	5.00	4.58
\$44,216.54	\$ 5,314.09	\$ 5,240.47
202.96		8.96
78.21		
10,800.00	1,350.00	1,350.00
1,121.59	547.00	
50.52	32.32	
605.92	146.68	54.78
263.88		
\$ 869.80	\$ 146.68	\$ 54.78
1,440.33	182.23	180.99

\$ 1,440.33	\$ 182.23	\$ 180.99
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\$64,346.88	\$ 7,919.53	\$ 7,657.21
\$70,204.28	\$ 8,621.31	\$ 7,657.21
-\$ 6,186.99	-\$2,541.48	\$ 991.43
-\$ 6,186.99	-\$2,541.48	\$ 991.43