

# Greater Cincinnati Intergroup Council of AA Statement of Activity January - July, 2021

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|                                                           | 2021             | 2020             | Change            | % Change        |                                            | 2021            | 2020            | Change            | % Change        |
|-----------------------------------------------------------|------------------|------------------|-------------------|-----------------|--------------------------------------------|-----------------|-----------------|-------------------|-----------------|
| <b>Revenue</b>                                            |                  |                  |                   |                 | <b>Expenditures</b>                        |                 |                 |                   |                 |
| <b>Contributions</b>                                      |                  |                  | -                 |                 | <b>Intergroup Expenses</b>                 |                 |                 | -                 |                 |
| <b>A. Group Contributions</b>                             | 31,727.21        | 29,966.10        | 1,761.11          | 5.88%           | <b>Committees</b>                          |                 |                 | -                 |                 |
| <b>B. Corrections Literature Contributions</b>            | 995.20           | 2,744.62         | (1,749.42)        | -63.74%         | <b>Corrections/Treatment Expenses</b>      | 1,253.65        | 2,598.48        | (1,344.83)        | -51.75%         |
| <b>C. Radio Show Contributions</b>                        | 779.00           | 55.00            | 724.00            | 1316.36%        | <b>Footsteps</b>                           |                 |                 | -                 |                 |
| Gratitude Breakfast Envelops for Radio Show               | 221.00           |                  | 221.00            |                 | Postage Bulk Mail Footsteps                | 313.60          | 300.00          | 13.60             | 4.53%           |
| <b>Total C. Radio Show Contributions</b>                  | <b>1,000.00</b>  | <b>55.00</b>     | <b>945.00</b>     | <b>1718.18%</b> | <b>Total Footsteps</b>                     | <b>313.60</b>   | <b>300.00</b>   | <b>13.60</b>      | <b>4.53%</b>    |
| <b>D. Intergroup Contributions</b>                        |                  | 209.45           | (209.45)          | -100.00%        | <b>Grapevine</b>                           |                 |                 | -                 |                 |
| <b>E. Individual Contributions</b>                        | 4,187.57         | 4,314.92         | (127.35)          | -2.95%          | <b>Subscriptions</b>                       | 78.21           |                 | 78.21             |                 |
| Gratitude Breakfast Envelops for Individual Contributions | 287.00           |                  | 287.00            |                 | <b>Total Grapevine</b>                     | <b>78.21</b>    | <b>-</b>        | <b>78.21</b>      |                 |
| <b>Total E. Individual Contributions</b>                  | <b>4,474.57</b>  | <b>4,314.92</b>  | <b>159.65</b>     | <b>3.70%</b>    | <b>Radio Show</b>                          | 500.00          | 500.00          | -                 | 0.00%           |
| <b>F. Faithful Fivers Contributions</b>                   | 3,457.80         | 6,047.00         | (2,589.20)        | -42.82%         | <b>Website</b>                             |                 |                 | -                 |                 |
| <b>H. Birthday Contributions</b>                          |                  | 29.00            | (29.00)           | -100.00%        | <b>Website Hosting</b>                     |                 | 294.55          | (294.55)          | -100.00%        |
| <b>I. Footsteps Contributions</b>                         | 3.00             | 4.00             | (1.00)            | -25.00%         | <b>Total Website</b>                       | <b>-</b>        | <b>294.55</b>   | <b>(294.55)</b>   | <b>-100.00%</b> |
| <b>J. Memorials Contributions</b>                         | 50.00            | 150.00           | (100.00)          | -66.67%         | <b>Total Committees</b>                    | <b>2,145.46</b> | <b>3,693.03</b> | <b>(1,547.57)</b> | <b>-41.91%</b>  |
| <b>Total Contributions</b>                                | <b>41,707.78</b> | <b>43,520.09</b> | <b>(1,812.31)</b> | <b>-4.16%</b>   | <b>Events</b>                              |                 |                 | -                 |                 |
| <b>Deposits Over + &amp; Short -</b>                      |                  | 38.79            | (38.79)           | -100.00%        | <b>Alcathon</b>                            |                 | 14.37           | (14.37)           | -100.00%        |
| <b>Events Income</b>                                      |                  |                  | -                 |                 | <b>Gratitude Breakfast</b>                 | 3,964.54        | 1,000.00        | 2,964.54          | 296.45%         |
| <b>Alcathon</b>                                           | 10.00            |                  | 10.00             |                 | <b>Thanksgiving Banquet Expense</b>        |                 | 1,000.00        | (1,000.00)        | -100.00%        |
| <b>Gratitude Breakfast</b>                                | 8,025.00         |                  | 8,025.00          |                 | <b>Traditions Workshop</b>                 | 18.26           |                 | 18.26             |                 |
| <b>Zooming Into Gratitude</b>                             |                  | 155.00           | (155.00)          | -100.00%        | <b>Total Events</b>                        | <b>3,982.80</b> | <b>2,014.37</b> | <b>1,968.43</b>   | <b>97.72%</b>   |
| <b>Total Gratitude Breakfast</b>                          | <b>8,025.00</b>  | <b>155.00</b>    | <b>7,870.00</b>   | <b>5077.42%</b> | <b>Rent - Intergroup Meeting</b>           |                 | 150.00          | (150.00)          | -100.00%        |
| <b>Traditions Workshop</b>                                | 468.00           |                  | 468.00            |                 | <b>Total Intergroup Expenses</b>           | <b>6,128.26</b> | <b>5,857.40</b> | <b>270.86</b>     | <b>4.62%</b>    |
| <b>Total Events Income</b>                                | <b>8,503.00</b>  | <b>155.00</b>    | <b>8,348.00</b>   | <b>5385.81%</b> | <b>Office Expenses</b>                     |                 |                 | -                 |                 |
| <b>Interest Income</b>                                    | 26.89            |                  | 26.89             |                 | <b>Accounting - General</b>                | 50.00           |                 | 50.00             |                 |
| <b>Interest - Money Market</b>                            |                  | 58.21            | (58.21)           | -100.00%        | <b>Answering Service</b>                   | 819.00          | 819.00          | -                 | 0.00%           |
| <b>Total Interest Income</b>                              | <b>26.89</b>     | <b>58.21</b>     | <b>(31.32)</b>    | <b>-53.81%</b>  | <b>Bank Charges / Credit Card Fees</b>     |                 | 0.70            | (0.70)            | -100.00%        |
| <b>Other Income</b>                                       |                  |                  | -                 |                 | <b>Bank Charges/Credit Card Fees</b>       | 150.17          | 54.58           | 95.59             | 175.14%         |
| <b>Other Income - Restitution</b>                         | 1,312.50         | 4,500.00         | (3,187.50)        | -70.83%         | <b>Bank Fees</b>                           | 293.71          | 193.91          | 99.80             | 51.47%          |
| <b>Refunds-Allowances</b>                                 | 1,759.94         | 165.34           | 1,594.60          | 964.44%         | <b>PayPal Fees</b>                         | 115.75          | 119.40          | (3.65)            | -3.06%          |
| <b>Total Other Income</b>                                 | <b>3,072.44</b>  | <b>4,665.34</b>  | <b>(1,592.90)</b> | <b>-34.14%</b>  | <b>Total Bank Fees</b>                     | <b>409.46</b>   | <b>313.31</b>   | <b>96.15</b>      | <b>30.69%</b>   |
| <b>Sales</b>                                              | 1,601.00         |                  | 1,601.00          |                 | <b>Credit Card Processing Fees</b>         | 223.18          | 231.99          | (8.81)            | -3.80%          |
| <b>Coins Sales</b>                                        | 5,524.02         | 4,001.90         | 1,522.12          | 38.03%          | <b>Total Bank Charges/Credit Card Fees</b> | <b>782.81</b>   | <b>599.88</b>   | <b>182.93</b>     | <b>30.49%</b>   |
| <b>Conference Literature Sales</b>                        | 22,241.14        | 17,791.70        | 4,449.44          | 25.01%          | <b>Computer Lease &amp; Supplies</b>       | 38.81           |                 | 38.81             |                 |
| <b>Footsteps Subscriptions</b>                            | 256.55           | 171.00           | 85.55             | 50.03%          | <b>D &amp; O Insurance</b>                 |                 | 1,113.00        | (1,113.00)        | -100.00%        |
| <b>Grapevine Sales</b>                                    | 501.85           | 351.75           | 150.10            | 42.67%          | <b>Office Insurance</b>                    | 2,326.00        | 1,135.00        | 1,191.00          | 104.93%         |

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|                                    |                  |                  |                  |               |                                 |                  |                   |                  |                |
|------------------------------------|------------------|------------------|------------------|---------------|---------------------------------|------------------|-------------------|------------------|----------------|
| Merchandise Sales                  | 378.50           | 166.20           | 212.30           | 127.74%       | Office Supplies/Copier Supplies | 1,002.49         | 1,077.34          | (74.85)          | -6.95%         |
| Non-Conference Sales               | 1,990.31         | 1,371.09         | 619.22           | 45.16%        | Other Taxes                     | -                | -                 | -                |                |
| Printing Sales                     | 52.65            | 585.32           | (532.67)         | -91.00%       | Personnel Expenses              |                  |                   | -                |                |
| Shipping, Delivery Income          | 99.83            | 24.13            | 75.70            | 313.72%       | Employer FICA                   | 2,665.86         | 2,693.93          | (28.07)          | -1.04%         |
| Supplies                           | (67.38)          |                  | (67.38)          |               | Payroll Processing              | 426.37           | 1,026.66          | (600.29)         | -58.47%        |
| Where & When Sales                 |                  | 1,997.07         | (1,997.07)       | -100.00%      | Wages Expense                   | 34,847.74        | 35,214.49         | (366.75)         | -1.04%         |
| Total Sales                        | <b>32,578.47</b> | <b>26,460.16</b> | <b>6,118.31</b>  | <b>23.12%</b> | Workers Compensation            | 131.00           | 40.99             | 90.01            | 219.59%        |
| Total Revenue                      | <b>85,888.58</b> | <b>74,897.59</b> | <b>10,990.99</b> | <b>14.67%</b> | Total Personnel Expenses        | <b>38,070.97</b> | <b>38,976.07</b>  | <b>(905.10)</b>  | <b>-2.32%</b>  |
| Cost of Goods Sold                 |                  |                  |                  |               | Postage/Shipping                | 227.45           | 194.00            | 33.45            | 17.24%         |
| Freight & delivery - COS           | 86.40            | 127.28           | (40.88)          | -32.12%       | Publications                    |                  | 78.21             | (78.21)          | -100.00%       |
| Inventory Shrinkage                | (3,553.67)       | 200.65           | (3,754.32)       | -1871.08%     | Reconciliation Discrepancies    |                  | -                 | -                |                |
| Purchases - COS                    |                  |                  | -                |               | Rent - Office                   | 9,450.00         | 9,450.00          | -                | 0.00%          |
| Coins COGS                         | 3,028.79         | 2,244.82         | 783.97           | 34.92%        | Repair & Maintenance            | 975.26           | 1,121.59          | (146.33)         | -13.05%        |
| Conference Literature COGS         | 17,755.26        | 14,881.83        | 2,873.43         | 19.31%        | Software Subscriptions          | 301.24           | 50.52             | 250.72           | 496.28%        |
| Grapevine COGS                     | 608.88           | 288.89           | 319.99           | 110.77%       | Supplies                        | 636.79           | 551.14            | 85.65            | 15.54%         |
| Merchandise COGS                   | 278.60           | 93.80            | 184.80           | 197.01%       | Special Supplies                |                  | 263.88            | (263.88)         | -100.00%       |
| NonConf COGS                       | 1,240.37         | 747.97           | 492.40           | 65.83%        | Total Supplies                  | <b>636.79</b>    | <b>815.02</b>     | <b>(178.23)</b>  | <b>-21.87%</b> |
| Shipping and delivery expense      | 96.66            | 8.33             | 88.33            | 1060.38%      | Telephone                       | 1,280.84         | 1,259.34          | 21.50            | 1.71%          |
| Shipping, Freight & Delivery - COS | 8.85             | 42.15            | (33.30)          | -79.00%       | Venmo                           | 38.98            |                   | 38.98            |                |
| Supplies & Materials - COGS        |                  | 731.10           | (731.10)         | -100.00%      | Total Telephone                 | <b>1,319.82</b>  | <b>1,259.34</b>   | <b>60.48</b>     | <b>4.80%</b>   |
| Where & When COGS                  |                  | 166.12           | (166.12)         | -100.00%      | Travel                          | 95.54            |                   | 95.54            |                |
| Total Purchases - COS              | <b>23,017.41</b> | <b>19,205.01</b> | <b>3,812.40</b>  | <b>19.85%</b> | Total Office Expenses           | <b>56,096.18</b> | <b>56,689.67</b>  | <b>(593.49)</b>  | <b>-1.05%</b>  |
| Total Cost of Goods Sold           | <b>19,550.14</b> | <b>19,532.94</b> | <b>17.20</b>     | <b>0.09%</b>  | Total Expenditures              | <b>62,224.44</b> | <b>62,547.07</b>  | <b>(322.63)</b>  | <b>-0.52%</b>  |
| Gross Profit                       | <b>66,338.44</b> | <b>55,364.65</b> | <b>10,973.79</b> | <b>19.82%</b> | Net Operating Revenue           | <b>4,114.00</b>  | <b>(7,182.42)</b> | <b>11,296.42</b> | <b>157.28%</b> |
|                                    |                  |                  |                  |               | Net Revenue                     | <b>4,114.00</b>  | <b>(7,182.42)</b> | <b>11,296.42</b> | <b>157.28%</b> |